

**ELECTRONICS CORPORATION OF TAMILNADU LIMITED
(ELCOT)
(A Government of Tamil Nadu Enterprise)**

No.692, MHU Complex, II Floor, Anna Salai, Nandanam, Chennai - 600 035.

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Electronics Corporation of Tamil Nadu Limited, herein after referred to as "ELCOT" was registered under the Indian Companies Act 1956 as a Company with the Registrar of Companies, Tamil Nadu on the 21st day of March 1977. It was registered as a Company with the entire shareholding being held by the Government of Tamil Nadu and ELCOT has been continuing to be a wholly owned Government of Tamil Nadu Undertaking. ELCOT was established with the main objective to promote, establish and run State Public Sector Enterprises for Electronic items; manage, supervise, finance, advise, assist, aid or collaborate with any association, firm, company, enterprise, undertaking, institution or scheme for the advancement and development of all branches of electronics and of industries and business concerns based on or relating to electronics.

ELCOT started its commercial operations during the year 1980-81 and it has successfully completed 28 years of its effective business life. ELCOT, which has started making profits from the year 1988-89, has been continuing to be profitable and has been growing steadily over the years.

With a view to promote industrial ventures in the field of electronics, ELCOT started many Joint Ventures / Associate Ventures / Escort Ventures in the field of electronics with cooperation and participation financially, managerially and technically with various

private promoters in Tamil Nadu. In addition to promotion of such Joint / Associate / Escort ventures in the field of electronics, ELCOT was also successful in establishing industrial unit on its own in the public sector in the backward area of Hosur, in the then Dharmapuri District for the manufacture of Aluminium Electrolytic Capacitors, an Electronic component used mainly for the manufacture of television receivers etc. employing about 130 people during the year 1982.

ELCOT also established an Industrial Unit for the assembly and production of VHF / UHF Communication equipments mainly catering to the needs of the Police Department and the Defence requirements referred to as Communication Division and Contract Division for undertaking turnkey projects in the field of communication electronics. The Contract Division was merged with the Communication Division and the Communication Division was running at Perungudi near Chennai. The other unit viz. Digital Electronic Watches was closed as it was found to be unviable due to unfair competition from the watches smuggled into the country through illegal sources.

Now with the liberalization and globalization of the Indian economy during the beginning of the decade starting 1990 the various joint venture / associate venture companies started by ELCOT had suffered serious set back mainly due to the fact that most of the promoters in such joint / associate ventures were first generation technocrat entrepreneurs who could not withstand the onslaught of the competition from big foreign companies entering into Indian economy and posing a great competition to the Indian manufacturers due to the advance of scales of economy. So, from the middle of the decade in 1990, ELCOT has gradually re-engineered itself as a procurement agency of the Government of Tamil Nadu catering to the needs of the

various Government Departments / Public Sector Undertakings and Organizations in Tamil Nadu in respect of electronic and IT projects and products.

The major projects which have been implemented successfully by ELCOT during the past 10 years are preparation and issue of Voters ID Cards to the electorate in Tamil Nadu, preparation and issue of Family Cards to the people of Tamil Nadu, implementation of computer education for the students in the Government Higher Secondary Schools in Tamil Nadu, implementation of computer education to the students in Government Arts and Science Colleges, Medical Colleges, Law Colleges in Tamil Nadu.

Further, ELCOT has also been rendering an effective service as Optional Procurement Agency for the procurement of various IT and IT related products of the Government Departments / State Public Sector Undertakings / Boards etc. in Tamil Nadu.

The main activities of ELCOT at present are as follows:

1. IT PARKS PROMOTION IN TIER II CITIES

ELCOT has taken a pioneering initiative in promoting Information Technology parks in Tier II Cities such as Coimbatore, Madurai, Tiruchy, Tirunelveli, Salem and Hosur. IT Towers would be established in all Tier II Cities in the years to come. It is expected that the promotion of IT in the Tier II Cities would generate large employment opportunities for the technical and non-technical graduates in Tamil Nadu.

2. FREE DISTRIBUTION OF 14" COLOUR TELEVISION SETS:

After completing the distribution of 30000 colour Television sets under phase I, Phase-II Distribution of 25 lakhs Colour Television Sets to the households in Tamil Nadu was commenced with the inauguration of the distribution by the Hon'ble Chief Minister of

Tamil Nadu at Pammadhukulam Village, Tiruvallur District on 15.2.2007. Phase III Programme has been launched by the Hon'ble Chief Minister on the 16th February 2008 at Vellore District. We have supplied over 60 lakh Colour Televisions to all the Districts in the State.

3. E-GOVERNANCE INITIATIVES OF ELCOT

i) Software Support Centre

ELCOT has set up an e-Governance software support centre in its Corporate Office. The software support centre has been providing active support to the Government Departments in the areas of software consultancy and software development thus reducing the time taken for design and development of e-Governance application software.

ELCOT, as the Nodal agency under the IT Department is providing all the back office operation support to the department in formulating policies of the Government. To accelerate the IT applications in Government administration for the citizen benefits, necessary assistance is being provided to the various departments of the Government for arriving at e-Governance solutions.

ii) e-Governance in Civil Supplies Department through ELCOT

ELCOT has created a state level Family Card Database for the entire 1.85 Crore family cards and hosted the database on line. It is expected that during the ensuing years, ELCOT would be in a position to provide on line transaction services to the citizen for and on behalf of Civil Supplies Department using the highly fine tuned database. ELCOT is currently setting up its own business Data Centre at a cost of Rs. 2 crores to facilitate the on line transaction operation of Civil Supplies Department.

iii) Farmers Social Security Card

ELCOT has successfully carried out creation and printing of 70 lakhs Farmer Cards using a total electronic process system whereby the District Collectors have submitted their entire enumeration list in the electronic form.

iv) Registration Department E-Governance Software Development

ELCOT has been entrusted with the task of providing e-Governance software development under web based environment for the Registration Department. ELCOT has been augmenting its data centre to facilitate the on line hosting of the registration software. The citizens' satisfactory level is expected to go up considerably after the introduction of the on line transaction system.

v) Capacity Building (CB)

The capacity building aims at developing people to acquire required domain expertise who will work full time on the e-Governance projects. Detailed Project Report has been prepared and submitted to Government of India for clearance. E-Gov. consultants are conducting study in the Mission Mode Government Departments and preparing the e-Gov. Road Map.

4. TAMIL NADU STATE WIDE AREA NETWORK (TNSWAN)

The BOOT (Build, Own, Operate and Transfer) operations of TNSWAN has commenced on 01.01.2007 by the Operating Agency viz. Tata Consultancy Services (TCS). The connectivity is available in all the 708 Points of Presence (PoPs) located within the State including 30 District Collectorates, 73 RDOs, 208 Taluks, 385 Block Development Offices, 5 Government Complexes, 5 Special Offices and Secretariat

and a Network Operating Centre at Perungudi, ELCOT. BSNL has been chosen to provide the Bandwidth for the above Project.

5) PROCUREMENT POLICY

ELCOT has adopted an innovative procurement policy by encouraging competition among the vendors coupled with an open and transparent procurement process. ELCOT had achieved a price reduction of 20-30% of the market value of the products, thus saving crores of rupees of Government departments. As a result, the Government Departments get high end desktop computer systems with state of the art 17" TFT monitors at very low rates. Over 6000 Panchayats were provided with very high end desktop computers with 17" TFT Monitors. Recently, ELCOT has finalised world's largest single tender for procurement of 40,000 Desktop computers with 19" TFT Monitors and other accessories and achieved lowest price in the Asia Pacific region for use in various Departments and Organisations of Government of Tamil Nadu. During the year 2006-07, ELCOT procured IT products for a value of Rs.6000.00 lakhs and projected for Rs.17000.00 lakhs for the current year.

6. PARTICIPATION IN NATIONAL AND INTERNATIONAL EVENTS:

As a part of Tamil Nadu Government's Destination of Choice initiatives in attracting Multinational Companies in the IT Sector to explore overseas BPO/ITES operations and developmental investments, ELCOT had participated by way of taking a stall to show case the IT Parks, Policies, HR Initiatives and incentives announced by the Government of Tamil Nadu to promote IT sector in the State. This year, the participation was mainly focusing on the efforts taken by the Government to promote the Tier II Cities namely, Coimbatore, Hosur, Salem, Tiruchirappalli, Madurai and Tirunelveli.

7. DRIVING LICENCE CARD:

As per the Government approval, the preparation and issue of Laminated Computerised Driving Licence was entrusted to ELCOT by the Transport Commissioner in all the 105 centres in the State. During the year 2007-08, 16.30 lakhs of Driving Licence Cards have been issued and the Centres are being operated by M/s VTI Ltd. and M/s Keltron.

In addition to the above, the following information are also furnished.

i) The particulars of organization, functions and duties:

The Registered Office of ELCOT is at No.692, MHU Complex, II Floor, Anna Salai, Nandanam, Chennai - 600 035 and another Division of ELCOT is at Plot No.2 (Old No. No.11-15, 22-26) Developed Plots Industrial Estate, Perungudi, Chennai - 600 096.

ELCOT has been engaged in the promotion of electronic industries including IT in the State of Tamil Nadu.

ii) The Powers, duties of officers and employees:

ELCOT is managed by the Board of Directors with the day to day management being looked after by the Managing Director. The overall management of ELCOT is vested with the Board of Directors headed by the Chairman. The Board delegates its powers suitably to the Managing Director for the smooth and efficient functioning of the organization. The other Officers and employees perform their duties with such powers as may be delegated by the Managing Director from time to time.

iii) The procedure followed in the decision making process, including channels of supervision and accountability

The Managing Director looks after the management of ELCOT on a day to day basis and the various Officers in ELCOT report to the Managing Director carrying out their respective functions under the control of the Managing Director.

iv) The norms set by it for the discharge of its functions:

Efficiency, integrity, speed in response, Team Work for evolving as a Model organization.

v) The rules, regulations, instructions, manuals and records, held by it or under its control or used by its employees for discharging its functions:

Memorandum and Articles of Association of the Company, Service Rules for the employees, instructions issued by the Government from time to time.

vi) A statement of the categories of documents that are held by it or under its control:

The documents held by the company are the various correspondence between the Company with the Government / parties coming in contact during the course of business both commercial and technical Agreements, Bank Guarantees, data relating to the Officers and employees.

vii) The particulars of any arrangement that exists for consultation with, or representation by the members of the public in relation to the formulation of its policy or implementation thereof:

The suggestions / complaints received from the Public or parties dealing with ELCOT are given due consideration and the views so expressed are considered in formulation of Policies or implementation thereof from time to time.

- viii) **A statement of the Boards, Councils, Committees and other bodies consisting of two or more persons constituted as its part or for the purpose of its advice, and as to whether meetings of those boards, councils, committees and other bodies are open to the public, or the minutes of such meetings are accessible for public:**

The Board of Directors is the highest authority comprising of Directors and headed by the Chairman appointed by the Government from time to time. There are Committees such as Audit Committee of the Board of Directors and other Committees of Officers constituted from time to time and their meetings are not open to the Public and the Minutes are not open or accessible to the Public.

- ix) **A directory of its officers and employees:**

The name, address and contact Nos. of the key officials are as follows:

Chairman	Thiru. P.W.C. Davidar IAS	Ph : +91-44-65512332 Fax : +91-44-24330612 e-mail: secyit@tn.nic.in
Managing Director	Dr. Santhosh Babu, IAS	Ph : +91-44-65512330 42152200 Fax : +91-44-24330612 e-mail: md@elcot.in
General Manager (IT Infrastructure Division)	Thiru N. Mohan	Ph: +91-44-65512300 Fax:+91-44-24330612 e-mail: gmpid@elcot.in ; gmcd@elcot.in
Company Secretary and General Manager (P) Company Legal Division	Thiru K.Padmanaban	Ph: +91-44- 65512300 (5Lines) Fax :+91-44-24330612 e-mail : compsecy@elcot.in

General Manager (P) (Human Resources Department)	Thiru. L. Stanislaus	Ph : +91-44-65512300 Fax :+91-44-24330612 e-mail: gmhr@elcot.in
General Manager (P) (Finance& Accounts Division)	Thiru B. Chengalraya Chetty	Ph:+91-44-65512300 Fax:+91-44-24330612 e-mail:mgrfin@elcot,.in
General Manager (P) (IT Promotion Division)	Thiru. L. Rajendran	Ph :+91-44-65512300 Fax :+91-44-24330612 e-mail: stany@elcot.in
General Manager (P) Procurement Division	Thiru. P. Thiagarajan	Ph : +91-44-65512300 Fax :+91-44-24330612 e-mail: thiagu@elcot.in
General Manager (P) (e-Governance Division)	Thiru. N. Kuppuswamy	Ph : +91-44-65512300 Fax : +91-44-24330612 e-mail: gmegov@elcot.in
General Manager (P) (Projects)	Thiru. R. Ilango	Ph : +91-44-65512300 Fax : +91-44-24330612 e-mail : gmp@elcot.in
Corporate Office- Nandanam	II Floor, MHU Complex, 692, Anna Salai, Nandanam, Chennai-600 035.	Ph:+91-44-65512300 (5Lines) Ph: +91-44-24320124
Perungudi Branch	2-7, Developed Plots, Industrial Estate, Perungudi, Chennai-600 096.	Ph : +91-44-65716781 +91-44-65512310 Fax: +91-44-24961325 e-mail: info@elcot.in

There are totally 187 employees including the above said officials.

- x) **The monthly remuneration received by each of its officers and employees, including the system of compensation as provided in its regulations:**

The monthly remuneration is determined by the respective Scale of Pay, Dearness and other allowances at the rates of pay and allowances applicable to Government Servants.

xi) The budget allocated to each of its agency, indicating the particulars of all plans, proposed expenditures and reports on disbursements made:

An extract of the financial highlights for the year 2007-08 are as follows:

Particulars	Year ended 31.03.2008	Year ended 31.03.2007
	(Rs. in Lakhs)	
Gross Profit before Interest / Depreciation including adjustments.	1974.26	895.07
Interest and Other Finance charges	640.53	560.55
Cash Profit	1133.73	334.52
Depreciation	102.33	50.68
Profit for the Financial Year	1231.40	283.84
LESS: Prior Period Adjustment	0.78	1.57
Bad Debts written off	--	17.84
Stocks written off	7.77	156.29
Investment written off	---	
Net Profit for the Financial Year	1222.85	108.14
ADD: Profit for the earlier year	687.59	604.05
Total Funds available for Appropriation	1910.44	712.19
Provision for Diminution in value of shares	---	---
Proposed Dividend	129.65	
Provision for Taxation	276.59	21.91
Provision for Tax on Dividend	22.03	
Provision for Deferred Tax	106.78	-1.27
Provision for Doubtful debts	--	
Fringe Benefit Tax	5.32	3.96
Balance Carry Forward	1378.29	687.59

The Net balance Profit of Rs.1378.29 lakhs is transferred as "Transfer from P&L A/c to Reserves and Surplus" in the Balance Sheet.

- xii) The manner of execution of subsidy programmes, including the amounts allocated and the details of beneficiaries of such programmes:**

Not applicable

- xiii) Particulars of recipients of concessions, permits or authorizations granted by it:**

Not applicable

- xiv) Details in respect of the information available to or held by it, reduced in an electronic form:**

Information related to Company Profile / Business is available at www.elcot.in

- xv) The particulars of facilities available to citizens for obtaining information, including the working hours of a library or reading room if maintained for public use:**

Company does not maintain any public library.

- xvi) The names, designation and other particulars of the Public Information Officer:**

Thiru K. Padmanaban,
Company Secretary and
General Manager (P)
Company Legal Division
Electronics Corporation of Tamil Nadu Limited (ELCOT)
No.692, MHU Complex,
II Floor, Anna Salai,
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